



International trade in practice

Online Zoom

This course is a must knowledge for all bankers whom Handel international trade in anyway either as practitioners or as a credit, corporate officers, where we will explain the fundamentals of international trade.

By the end of this course you will be able to:

- ❖ Manage daily transactions of international trade products.
- ❖ Develop their analytical skills and identify risks stemming from international trade.
- ❖ Enhance their capabilities in marketing & cross-selling international trade products and services.

Course Outline

International trade introduction

- ❖ Problems related to international trade
- ❖ Role of the bank towards those problems
- ❖ Incoterms2020
- ❖ Method of payment
- ❖ Commercial & financial documents

Collections (URC522)

- ❖ How collection work
- ❖ Special types of letters of credit
- ❖ The parties of collection
- ❖ Responsibilities of the bank
- ❖ The collection order
- ❖ Amendment and withdrawals

Letters of credit (UCP600)

- ❖ How letter of credit works
- ❖ Parties of a letter of credit
- ❖ Types of letter of credit
- ❖ Responsibilities of the banks
- ❖ Payment under a D/C



- ❖ Practical examples in issuance , checking documents and handling discrepancies
- ❖ Reimbursement(UR725)

Target Audience

Trade services staff, RMs. and corporate specialists.

Course's language

- ❖ Material and presentation in EN, elaboration and discussion during the class in AR.

Prerequisites

- ❖ None.

Course Duration

25 online training hours.

Course Date

- ❖ According to customer request.

Course Fee

- ❖ 5500 SR.

This course entitles you to attend:

- ❖

Upon successful completion of this course, participants will obtain

- ❖ Training Attendance Certificate.